



**AGS**  
Atlantic Graphic Systems

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## Links of Interest

[komori.com](http://komori.com)  
*Komori printing machinery*

[colterpeterson.com](http://colterpeterson.com)  
*Saber, Prism, Wohlenberg paper cutters Baumann material handling equipment Baumann pile turners*

[independentmachinery.com](http://independentmachinery.com)  
*Sanwa die-cutters, Gietz foil stamping, Tunkers laminator/mounters and Heiber & Schroder window patchers*

## For Sale:

[2001 Komori L640+C](#)  
*6-color, 28X40" w/coater*

[1997 Komori L640+C](#)  
*6-color, 28X40" w/coater*

[2001 Komori L628+C](#)  
*6-color, 20X28" w/coater*

[1997 Komori L528+C](#)  
*5-color, 20X28" w/coater*

[1987 Polar 137EMC](#)  
*54-inch programmable cutter*

## Contact Us

Atlantic Graphic Systems, Inc.  
9687-B Gerwig Lane  
Columbia, Maryland 21046  
1.410.290.8200  
(f) 1.410.290.7948

[www.agspress.com](http://www.agspress.com)

[sales@agspress.com](mailto:sales@agspress.com)

## AGS Celebrates it's 30th

If Print 05 is any kind of indicator for our industry, things are looking up.



Print 05 was an international show and the Komori exhibit drew large crowds from around the globe. And while the great majority of visitors were from North America, I heard languages from the farthest reaches of our shrinking planet . . . even some Deustch!

Overall Komori signed orders totaling over \$100 million with 80% of that slated for the North American Market. Likewise, AGS was thrilled with the

show results. Our sales were in excess of \$10 million including the shows largest single order, a System 38S eight color, double web press.

Business was also hopping at the C&P booth with a lot of interest in the Saber paper cutters and Baumann material handling systems. Baumann pile turners were flipping loads like hotcakes!

## 18 Months & 42 Million Impressions

18 months ago, **Cenveo Baltimore** (formerly French Bray) installed one of the first Komori LS40 presses in the Mid-Atlantic. The LS was not only relatively new to the U.S. market but was the first Komori for the previously all-Heidelberg house.



"It was a bit of a leap of faith," comments Vice President of Manufacturing Scott Pulliam, "but we were confident with the capabilities we saw in the LS to make that commitment."

And some 18-months after delivery of their new Komori LS640, the press has met and exceeded Cenveo's expectations. "It's not only the speed

of the press (16,000 sph) and the fast make-ready's, but the elimination of print issues that previously plagued our production," explains Ernie Lee, Pressroom Foreman.

Asked what's next, Pulliam replied, "We've updated our sheetfed pressroom dramatically so perhaps we can do the same in the web-offset department . . . the Komori System technology is perhaps a solution!"

As we like to say, Komori builds your business into every press we make!

## Recent Installations

Big moves for Baltimore, Maryland's **PS Graphics**. After the recent installation of a **Komori Sprint**, PS Graphics purchased **Junior Press** and with it a **Komori L426**.

**York Graphics Services** has installed a **Baumann BSW** pile turner with aeration and jogging. The BSW will help keep the paper flowing through their new **Komori LS**.

## Limited Time: Pile Turner FREE Trial

If you're serious about improving the productivity and throughput in your pressroom then we're serious about helping.

Do comments like "If you want my pile turner, you'll have to pry it from my cold dead hands" resonate? They will if you take advantage of our FREE pile turner trial . . . but be careful, we don't want to have to do any prying!

Call us for more details at 1.410.290.8200.

